



Lisa Miller — Executive Director

Carolyn Omo -- Membership Coordinator



**Director's Chair...**

From Lisa L. Miller,  
Executive Director

**DEDICATED TO ALL JOB SEEKERS**

This column is being written exclusively for the JOB SEEKER whom has been told, "The 4<sup>th</sup> quarter-Holiday Season is the WORST ever to get a Job!" And I say "BUNK!" so, let's de-mystify this MYTH:

**Time Period:** The holiday season officially starts October 30 to January 15<sup>th</sup> (approximately 77 days of networking)

**Activity:** During these (77) days of fun you are competing with week-ends, parties, snow days, incimate weather, holiday closings and a euphoria of anticipation for those magical moments! With that said...

**How Am I going to COMPETE with that much drama?** Honestly, you are going to be rehearsed in your "I Am, I Do" 30-second commercial. **Have you been focusing on your message?**

Secondly, you must have the competitive edge! What does that look like in this marketplace?

*Look sharp...Dress for your position! Speak with Authority!* Know who you are, and why you are interviewing for this position. *Sell Yourself!* If I am a hiring person, I want you to convince me that you are the real deal, Don't you? **SHOW THAT X-FACTOR!**

**What exactly is the X-FACTOR?** As a competent candidate, the person who demonstrates the most willingness, the most knowledgeable, the critical thinker, the Able-Bodied...He/She will get the OFFER. To gain that competitive edge, think about the interviewing process as a time to learn. When talking to the prospective employer, do just that: TALK! Think of the process as a conversation...forget about the bantering back and forth questions. Get Real with the Deal!

**Stay in the Game!** This means asking the question: **WHAT'S THE NEXT STEP?** Ask this question every time, all the time of anyone who is talking with you about your resume, and your interest! No matter what stage of the process you are in....**WHAT'S THE NEXT STEP?** will save you every time.

It will also secure for you the Who, When, Where, How, and so on of the next step.

Finally, **NOT EVERY POSITION IS YOUR TRUE INTERVIEW.** Scrutinize the job description. Use indeed.com to pull opportunities and read the position descriptions. Leverage this information to your advantage in the 77 days you have until you say:

**THIS EAGLE HAS LANDED!** And for that one statement, I say, Congratulations!

Peace to you,  
*Lisa*

**CONGRATULATIONS  
ON A BIG YEAR:**

**1100+ NEW MEMBERS**  
**160+ NEW EMPLOYERS**  
**500+ KNOWN LANDINGS**  
**2100+ NEW JOB LEADS**

**"Each One, Teach One"**

*Sustaining Member  
Association*

A CareerConnection Initiative

The Sustaining Member Association will meet on the first Thursday evening of each month, at a site to be determined. Look for the information in an email. After you have 'LANDED' you are invited to become a **Sustaining Member**. Please go to your Career-Connection home page and update your profile or send an email to us at Carolyn@CareerConnection.org to let us know your new employer, job title, contact information, etc. Then become a sustaining member of one of D/FW's most elite professional organizations. As a Sustaining Member of an elite organization of professionals, we bring to you continued programs to facilitate lifelong Career Management and Networking. As we look forward to presenting a promising new year and great new forums, we also look to help you grow. The **Sustaining Member Association** committee wishes to welcome you to this great organization! We are confident that the value proposition will heighten your sustainable employment and secure your position in the diversified work world.

Colleen Drabek, SMA Chair,  
drabek97@bigplanet.com

**Tuesday General Sessions for Nov – Dec 2006**  
**CareerConnection Successful Search**  
**Strategies Orientation Class:**

**Comprehensive Orientation and Interactive** learning modules on CareerTransition. A cast of solid Presenters will completely define Benefits of Membership, Resumes, Business Cards, 30-Second Commercials, Informational Interviewing and Interviewing Strategies! This *NEW* session is full of power and action items

*Be a part of the Accelerated Orientation Class.*

**10AM Opening** - Weekly recap, announcements, employers successes.

**11AM WORKSHOPS!** This segment is all about education, motivation, and *How-To's of the Job Hunt.*

Members are encouraged to participate in any one of the scheduled presentations.

The one-hour format gives clear vision to each attendee and provides some lifelong career managing skills.

**NOON** Adjourned! Have a Great Week!

**NOVEMBER POWER TOOLS:**

**Putting the HEMI in Networking! !!**

- 7** *HAPPY BIRTHDAY LISA !*  
RESUME REVIEWS: TIPS & TRICKS  
Don Brock presenting.
- 14** RESOURCING, RECRUITERS, etc  
\*\*\* CMG LEADERSHIP MEETING \*\*\*  
\*\*\* ALL CMG LEADERS ONLY! \*\*\*
- 21** **CobraBusters...**Mike Chapman, presenting  
WebSchool.....Lisa L. Miller, presenting
- 28** INFORMATIONAL INTERVIEWING  
Dennis O'Hagan presenting

**DECEMBER ...MARKET SHARE DAYS:**

Do you have a Product or Service to Showcase?

- 5** RESUME REVIEWS: TIPS & TRICKS  
Don Brock presenting.
- 12** SPEAKER: CARL YOUNGBERG,  
CONCEPTS 3, INC.  
TOPIC: *Make yourself Matter!*
- 19** **HOLIDAY FESTIVAL OF LIGHTS!**  
A merry gathering of warmth and fun! Bring your spouse, family, relatives to our Jubilee hall for a memorable morning.
- 22** **OFFICES ARE CLOSED FOR THE HOLIDAYS...UNTIL JANUARY 2<sup>ND</sup>**

**Have a Productive (10) days on Me!**

**CareerManagement Groups**

Group Name	Day /Time	Contact	Phone
Accounting-Finance	MON 10 am	Sue Heusing Claire Mullins	214-585-3547 972-849-7114
HR- OD Training	MON 10 AM	Daniel Starnes Sharon Reed	214-385-9184 214-629-9555
Telecom	TUES Noon-2pm	Ed Hightower	972-414-7984
IT	TUES Noon -2 pm	David Steely David Kovatch	214-914-8103 972-896-2173
Marketing	TUES 8:30 am	Cheryl Schwitzgebel Michael Bagg	469-742-0987 214-675-7476
Project Management	FRI 1 pm	Clyde Burwell	214-783-3441
Program Management	WED 9 am	Theodore Beckett	972 880-5782
Real Estate (RENG)	FRI 7:30 am	Dan Newell	214-691-0779
SALES / New Business Dev	TUE 8 am	Dennis O'Hagan	214-507-7475
Supply Chain Management	MON 9:30-11AM	Doug Hatter Carl Burlbaw	214-219-5921 214-542-7712
Carrollton	MON 10 am	Sue Heusing Claire Mullins	214-585-3547 972-849-7114
North Dallas	FRI 9:30am	Curt Hicks	972-727-1246
Keller / Southlake	THU 8:15 a.m.	Dave Campbell Mike Missler Jim Curry	469-964-9956 817-368-4356 214-878-8522

**OpenForumFridays!**

*Every FRIDAY...* JobSearch topics discussed in an open forum of 15+ members. Join Us each week as we **UNLEASH OUR POTENTIAL** Friday, 9:30am-Noon, Room 219.

*hire* **1<sup>st</sup>DFW** *first*  
**~Job Tour~**

Start to prepare **NOW** for the next JobTour to be held on Tuesday, January 30, 2007 in the Jubilee Hall at Preston Hollow Presbyterian Church.

~ *hireDFWfirst* ~

A CareerConnection initiative partnering to build a better economy.

CareerConnection meets every Tuesday morning at Preston Hollow Presbyterian Church, 9800 Preston Road (at Walnut Hill Lane), Dallas Texas, 75230  
 New Member Orientation: 9:00 AM -- General Meeting: 10:00 AM